

January 9, 2003

## Brief Summary of Consolidated Financial Results

(For the nine months ended November 30, 2002)

Company Name: Ryohin Keikaku Co., Ltd.  
 Code Number: 7453  
 Securities Traded: The Tokyo Stock Exchange, First Section  
 Registered Office: 26-3, Higashi-Ikebukuro 4-chome, Toshima-ku, Tokyo  
 Contact: Masao Aoki, General Manager, Accounting and Finance Division  
 Telephone: 03-3989-4405

### 1. Results for the Nine Months (March 1 to November 30, 2002) and the Quarter Ended November 30

(Millions of yen)

	Nine-Month Period Ended		Compared with Previous Period	Year Ended February 28,
	November 30,			
	2001	2002	%	2002
Operating Revenue	90,777	<b>87,998</b>	96.9	119,892
Operating Profit	4,582	<b>5,117</b>	111.7	5,514
Ordinary Profit	4,585	<b>5,397</b>	117.7	5,677
Net Income(Loss)	(2,118)	<b>2,344</b>	-	13
Total Assets	58,349	<b>55,796</b>	95.6	52,284
Total Shareholders' Equity	35,738	<b>39,090</b>	109.3	37,974

	Quarter Ended		Compared with Previous Period
	November 30,		
	2001	2002	%
Operating Revenue	32,099	<b>29,456</b>	91.8
Operating Profit	1,986	<b>2,063</b>	103.9
Ordinary Profit	1,906	<b>2,181</b>	114.4
Net Income	1,699	<b>1,413</b>	83.2

- Notes: 1. The accounting figures on the above schedule except for the year ended February 28, 2002 are unaudited.  
 2. The consolidated financial statements include the accounts of Ryohin Keikaku Co., Ltd. and its subsidiaries, which are as follows:
- |                            |                             |
|----------------------------|-----------------------------|
| Ryohin Keikaku Europe Ltd. | Ryohin Keikaku France S.A.S |
| R.K Trucks Co., Ltd.       | Muji.net Co., Ltd.          |
| HANA-RYOHIN Co., Ltd.      | MUJI (Hong Kong) Co., Ltd.  |
- Effective from the three-month period ended May 31, 2002, the accounts of Ryohin Keikaku Hong Kong Ltd., Zhuhai Free Trade Zone Ryohin Keikaku Ltd. and Ryohin Keikaku U.S.A., Ltd. have been excluded from the consolidation because they had insignificant amounts of total assets, net sales, net income and surplus.  
 3. Fractions under million yen are truncated.

## 2. Brief Review of Operations (September 1 to November 30, 2002)

During this quarter, Ryohin keikaku Co., Ltd. (hereinafter referred to as the “Company”) maintained its key focus on business restructuring by enhancing streamlining and standardization of its store business. In Japan, the Company opened 3 stores including “Mujirushi Ryohin Atsugi PARCO”, scaled down the floor space at 3 stores, and closed down 4 unprofitable stores, including “Mujirushi Ryohin AEON Yokkaichi-Kita” and “Mujirushi Ryohin America-Mura”.

As of November 30, 2002, the Company had a total of 269 stores (103 directly managed stores), total sales floor space of 196,662 square meters (96,960 square meters for directly managed stores), and average sales floor space per store of 731 square meters (941 square meters for directly managed stores).

Furthermore, “Mujirushi Ryohin com KIOSK”, a commodity wholesale customer, operated 21 stores in total this period, the same number as of the end of the last interim period ended August 31, 2002.

Also, the number of stores operated overseas has not changed since the end of the last interim period, being 16 in the United Kingdom, 4 in France, and 2 in Hong Kong. (In Hong Kong, the Company opened the third store in November, that is in the fourth quarter of Fiscal 2002.)

As for sales, the Company has sought to secure the loyalty of its existing customers to “MUJI”, and has also tried to develop fresh customers, through two sales campaigns; the “Purchasable at any time” campaign in September, and the 1<sup>st</sup> anniversary campaign in November for “Mujirushi Ryohin Yurakucho” and “Mujirushi Ryohin Namba”, the flagship stores in eastern and western Japan. The Company has also strived to upgrade its product development capability and innovate its store operation, however, these efforts were not successful enough to make the sales figures at existing stores recover.

As for profit, in order to ensure a low cost operation, the Company initiated overall cost and expense cutting. As the Company promoted further cost reductions through streamlining its practices and business restructuring, tenancy costs decreased compared with the same period last year, both in terms of the actual amount and the ratio to net sales, which had been a tough issue to solve. Moreover, two subsidiaries in Europe recovered from a net loss to a net income position, resulting from several business restructuring measures implemented last fiscal year. However, while closing unprofitable stores in Japan, as outlined above, contributed to a profit increase, it also led to a decrease in net sales.

As a result of the above, consolidated operating revenue for the period was ¥29,456 million, ordinary profit was ¥2,181 million, and net income was ¥1,413 million.

## 3. Forecast for Fiscal 2002, year ending February 28, 2003

It is anticipated that the retail industry will continue to face an unfavorable business environment, together with the effects of the prolonged slowdown in consumer spending, intensified competition among retailers, a lasting downward trend in prices and the shortening of product life cycles.

In such an environment, the outlook for the Company’s business performance during fiscal 2002 ending February 28, 2003 is expected to be as follows.

	(Millions of yen)		
<b>Consolidated</b>	Operating Revenue	Ordinary Profit	Net Income
Fiscal 2002	117,200	7,400	2,400

#### 4. Breakdown by major categories

##### (1) For the nine-month period ended November 30

##### (a) Net sales by products

Product	Nine-month period ended November 30,				Compared with previous period %	Year ended February 28,	
	2001		2002			2002	
	Net sales	Percentage of total (%)	Net sales	Percentage of total (%)	Net sales	Percentage of total (%)	
Apparel	30,200	33.4	<b>28,414</b>	<b>32.5</b>	94.1	39,336	33.0
Household goods	50,670	56.0	<b>49,033</b>	<b>56.1</b>	96.8	66,451	55.7
Food	8,692	9.6	<b>8,204</b>	<b>9.4</b>	94.4	12,003	10.1
Other	933	1.0	<b>1,777</b>	<b>2.0</b>	190.5	1,395	1.2
Total	90,496	100.0	<b>87,429</b>	<b>100.0</b>	96.6	119,188	100.0

##### (b) Net sales by type of sale

Type of sale	Nine-month period ended November 30,				Compared with previous period %	Year ended February 28,	
	2001		2002			2002	
	Net sales	Percentage of total (%)	Net sales	Percentage of total (%)	Net sales	Percentage of total (%)	
Japan	51,194	56.6	<b>50,144</b>	<b>57.4</b>	97.9	67,414	56.6
U.K.	2,584	2.8	<b>2,835</b>	<b>3.2</b>	109.7	3,960	3.3
France	1,107	1.2	<b>778</b>	<b>0.9</b>	70.3	1,591	1.3
Hong Kong	387	0.4	<b>1,056</b>	<b>1.2</b>	272.9	800	0.7
Total of directly managed store	55,273	61.0	<b>54,815</b>	<b>62.7</b>	99.2	73,766	61.9
Seiyu	9,665	10.7	<b>8,618</b>	<b>9.9</b>	89.2	12,385	10.4
Seibu Dept. Stores group	3,679	4.1	<b>5,357</b>	<b>6.1</b>	145.6	4,673	3.9
Non-Saison group stores	19,973	22.1	<b>16,389</b>	<b>18.7</b>	82.1	25,833	21.7
Total of other stores	33,319	36.9	<b>30,365</b>	<b>34.7</b>	91.1	42,892	36.0
Others	1,903	2.1	<b>2,247</b>	<b>2.6</b>	118.1	2,528	2.1
Total	90,496	100.0	<b>87,429</b>	<b>100.0</b>	96.6	119,188	100.0

##### (c) Net sales of directly managed stores by region

Region	Nine-month period ended November 30,						Compared with previous period %	Year ended February 28,		
	2001			2002				2002		
	Number of stores	Net sales	Percentage of total (%)	Number of stores	Net sales	Percentage of total (%)	Number of stores	Net sales	Percentage of total (%)	
Hokkaido	3	1,376	2.5	<b>3</b>	<b>1,119</b>	<b>2.0</b>	81.3	3	1,757	2.4
Tohoku	3	1,016	1.8	<b>3</b>	<b>797</b>	<b>1.5</b>	78.5	3	1,306	1.8
Kanto	59	26,850	48.6	<b>55</b>	<b>27,412</b>	<b>50.0</b>	102.1	59	35,658	48.3
Kohshin-etsu	5	1,413	2.6	<b>5</b>	<b>1,276</b>	<b>2.3</b>	90.3	5	1,764	2.4
Hokuriku	2	624	1.1	<b>1</b>	<b>441</b>	<b>0.8</b>	70.7	2	803	1.1
Tohkai	14	4,573	8.3	<b>13</b>	<b>4,215</b>	<b>7.7</b>	92.2	14	5,945	8.1
Kinki	26	10,145	18.3	<b>21</b>	<b>10,182</b>	<b>18.6</b>	100.4	26	13,429	18.2
Chugoku /Kyushu	13	5,193	9.4	<b>9</b>	<b>4,698</b>	<b>8.6</b>	90.5	13	6,748	9.1
Total of Japan	125	51,194	92.6	<b>110</b>	<b>50,144</b>	<b>91.5</b>	97.9	125	67,414	91.4
U.K.	16	2,584	4.7	<b>16</b>	<b>2,835</b>	<b>5.2</b>	109.7	17	3,960	5.4
France	8	1,107	2.0	<b>4</b>	<b>778</b>	<b>1.4</b>	70.3	9	1,591	2.1
Hong Kong	1	387	0.7	<b>2</b>	<b>1,056</b>	<b>1.9</b>	272.9	2	800	1.1
Total of overseas	25	4,079	7.4	<b>22</b>	<b>4,671</b>	<b>8.5</b>	114.5	28	6,352	8.6
Total	150	55,273	100.0	<b>132</b>	<b>54,815</b>	<b>100.0</b>	99.2	153	73,766	100.0

**(2) For the quarter ended November 30****(a) Net sales by products**

(Millions of yen)

Product	Quarter ended November 30,				Compared with previous period %
	2001		2002		
	Net sales	Percentage of total (%)	Net sales	Percentage of total (%)	
Apparel	11,946	37.3	<b>10,564</b>	<b>36.0</b>	88.4
Household goods	16,681	52.1	<b>15,677</b>	<b>53.5</b>	94.0
Food	3,098	9.7	<b>2,480</b>	<b>8.5</b>	80.1
Other	275	0.9	<b>598</b>	<b>2.0</b>	217.5
Total	32,002	100.0	<b>29,320</b>	<b>100.0</b>	91.6

**(b) Net sales by type of sale**

(Millions of yen)

Type of sale	Quarter ended November 30,				Compared with previous period %
	2001		2002		
	Net sales	Percentage of total (%)	Net sales	Percentage of total (%)	
Japan	17,624	55.1	<b>16,490</b>	<b>56.3</b>	93.5
U.K.	868	2.7	<b>1,103</b>	<b>3.8</b>	127.1
France	388	1.2	<b>311</b>	<b>1.0</b>	80.2
Hong Kong	201	0.6	<b>372</b>	<b>1.3</b>	185.1
Total of directly managed store	19,083	59.6	<b>18,278</b>	<b>62.4</b>	95.8
Seiyu	3,770	11.8	<b>3,081</b>	<b>10.5</b>	81.7
Seibu Dept. Stores group	1,353	4.2	<b>1,882</b>	<b>6.4</b>	139.1
Other than Saison group stores	7,120	22.3	<b>5,221</b>	<b>17.8</b>	73.3
Total of other stores	12,244	38.3	<b>10,185</b>	<b>34.7</b>	83.2
Others	674	2.1	<b>857</b>	<b>2.9</b>	127.2
Total	32,002	100.0	<b>29,320</b>	<b>100.0</b>	91.6

**(c) Net sales of directly managed stores by region**

(Millions of yen)

Region	Quarter ended November 30,						Compared with previous period %
	2001			2002			
	Number of stores	Net sales	Percentage of total (%)	Number of stores	Net sales	Percentage of total (%)	
Hokkaido	3	435	2.3	<b>3</b>	<b>351</b>	<b>10.9</b>	80.7
Tohoku	3	319	1.7	<b>2</b>	<b>198</b>	<b>1.1</b>	62.1
Kanto	58	9,577	50.2	<b>54</b>	<b>9,105</b>	<b>49.8</b>	95.1
Kohshin-etsu	5	449	2.4	<b>5</b>	<b>427</b>	<b>2.4</b>	95.1
Tohoku	2	209	1.1	<b>1</b>	<b>153</b>	<b>0.8</b>	73.2
Hokuriku	14	1,535	8.0	<b>13</b>	<b>1,408</b>	<b>7.7</b>	91.7
Kinki	24	3,388	17.7	<b>21</b>	<b>3,323</b>	<b>18.2</b>	98.1
Chugoku /Kyushu	12	1,709	9.0	<b>9</b>	<b>1,521</b>	<b>8.3</b>	89.0
Total of Japan	121	17,624	92.4	<b>108</b>	<b>16,490</b>	<b>90.2</b>	93.6
U.K.	16	868	4.5	<b>16</b>	<b>1,103</b>	<b>6.0</b>	127.1
France	7	388	2.0	<b>4</b>	<b>311</b>	<b>1.7</b>	80.2
Hong Kong	1	201	1.1	<b>2</b>	<b>372</b>	<b>2.1</b>	185.1
Total of overseas	24	1,459	7.6	<b>22</b>	<b>1,787</b>	<b>9.8</b>	122.5
Total	145	19,083	100.0	<b>130</b>	<b>18,278</b>	<b>100.0</b>	95.8

## 5. Consolidated Financial Statements

### (1) Consolidated Balance Sheets

Assets	(Millions of yen)					
	As of November 30,				As of February 28,	
	2001	%	2002	%	2002	%
<b>Current Assets:</b>						
Cash on hand and in banks	3,856		<b>5,926</b>		3,649	
Notes and accounts receivable - trade	4,676		<b>6,270</b>		3,798	
Marketable securities	60		-		-	
Inventories	11,929		<b>11,066</b>		10,246	
Accounts receivable - other	3,516		<b>3,621</b>		2,393	
Other current assets	2,187		<b>1,822</b>		1,919	
Less: Allowance for doubtful accounts	(29)		<b>(23)</b>		(23)	
Total current assets	26,195	44.9	<b>28,684</b>	<b>51.4</b>	21,983	42.0
<b>Fixed Assets:</b>						
<b>Tangible fixed assets:</b>						
Buildings	8,670		<b>6,673</b>		8,034	
Tools and furniture	3,585		<b>2,293</b>		2,822	
Other tangible fixed assets	1,392		<b>1,138</b>		1,393	
Total tangible fixed assets	13,647	23.4	<b>10,105</b>	<b>18.1</b>	12,250	23.4
<b>Intangible fixed assets:</b>	3,334	5.7	<b>3,110</b>	<b>5.6</b>	3,465	6.7
<b>Investments and advances:</b>						
Guarantee deposits	6,200		<b>6,108</b>		6,090	
Fixed leasehold deposits	7,061		<b>6,873</b>		7,036	
Other investments and advances	1,909		<b>913</b>		1,457	
Total investments and advances	15,171	26.0	<b>13,894</b>	<b>24.9</b>	14,584	27.9
Total fixed assets	32,153	55.1	<b>27,111</b>	<b>48.6</b>	30,300	58.0
<b>Total Assets</b>	58,349	100.0	<b>55,796</b>	<b>100.0</b>	52,284	100.0

(Millions of yen)

<b>Liabilities, Minority Interest and Shareholders' Equity</b>	As of November 30,				As of February 28,	
	2001	%	2002	%	2002	%
<b>Current Liabilities:</b>						
Notes and accounts payable	8,579		<b>11,328</b>		6,060	
Short-term loans payable	3,844		-		1,775	
Income tax payable	77		<b>766</b>		87	
Accrued expenses	3,447		<b>2,997</b>		2,050	
Accrued bonuses	18		<b>23</b>		13	
Other current liabilities	3,943		<b>764</b>		1,613	
Total current liabilities	19,910	34.1	<b>15,880</b>	<b>28.5</b>	11,601	22.2
<b>Long-term Liabilities:</b>						
Accrued retirement benefits for employees	1,933		-		1,933	
Accrued retirement benefits for directors and corporate auditors	226		<b>233</b>		240	
Other long-term liabilities						
Total long-term liabilities	252		<b>229</b>		233	
	2,412	4.1	<b>462</b>	<b>0.8</b>	2,406	4.6
Total liabilities	22,322	38.2	<b>16,343</b>	<b>29.3</b>	14,008	26.8
<b>Minority Interest in Consolidated Subsidiaries</b>	288	0.5	<b>362</b>	<b>0.7</b>	301	0.6
<b>Shareholders' Equity:</b>						
Common stock	6,766	11.6	<b>6,766</b>	<b>12.1</b>	6,766	12.9
Capital surplus	10,075	17.3	<b>10,075</b>	<b>18.0</b>	10,075	19.3
Retained earnings	18,941	32.5	<b>22,144</b>	<b>39.7</b>	21,073	40.3
Net unrealized gain on other securities	10	0.0	<b>54</b>	<b>0.1</b>	4	0.0
Foreign currency translation adjustments	(54)	(0.1)	<b>50</b>	<b>0.1</b>	55	0.1
Treasury stock	(0)	(0.0)	<b>(0)</b>	<b>(0.0)</b>	(0)	(0.0)
Total shareholders' equity	35,738	61.3	<b>39,090</b>	<b>70.0</b>	37,974	72.6
<b>Total Liabilities, Minority Interest and Shareholders' Equity</b>	58,349	100.0	<b>55,796</b>	<b>100.0</b>	52,284	100.0

**(2) Consolidated Statements of Income****(a) For the nine months ended November 30**

(Millions of yen)

	Nine-month period ended November 30,				Year ended February 28,	
	2001	%	2002	%	2002	%
<b>Operating Revenue:</b>						
Net sales	90,496		<b>87,429</b>		119,188	
Other operating revenue	281		<b>569</b>		703	
Total operating revenue	90,777	100.0	<b>87,998</b>	<b>100.0</b>	119,892	100.0
<b>Operating Expenses:</b>						
Cost of sales	54,630		<b>52,683</b>		71,796	
Selling, general and administrative expenses	31,564		<b>30,197</b>		42,580	
Total operating expenses	86,195	95.0	<b>82,881</b>	<b>94.2</b>	114,377	95.4
<b>Operating Profit</b>	4,582	5.0	<b>5,117</b>	<b>5.8</b>	5,514	4.6
Non-operating Income	189	0.2	<b>359</b>	<b>0.4</b>	363	0.3
Non-operating Expenses	186	0.2	<b>78</b>	<b>0.0</b>	199	0.2
<b>Ordinary Profit</b>	4,585	5.0	<b>5,397</b>	<b>6.1</b>	5,677	4.7
Extraordinary Gains	282	0.3	<b>1,041</b>	<b>1.2</b>	573	0.5
Extraordinary Losses	6,380	7.0	<b>2,197</b>	<b>2.5</b>	5,939	5.0
<b>Income(Loss) before Income Taxes</b>	(1,511)	-	<b>4,241</b>	<b>4.8</b>	312	0.2
Income Taxes - Current	574	0.6	<b>1,848</b>	<b>2.1</b>	283	0.2
Income Taxes - Deferred	-	-	-	-	(30)	(0.0)
Minority Interests in Income/ (Expense) of Consolidated Subsidiaries	32	0.0	<b>49</b>	<b>0.0</b>	45	0.0
<b>Net Income(Loss)</b>	(2,118)	-	<b>2,344</b>	<b>2.6</b>	13	0.0

**(b) For the quarter ended November 30**

(Millions of yen)

	Quarter ended November 30,			
	2001	%	2002	%
<b>Operating Revenue:</b>				
Net sales	32,002		<b>29,320</b>	
Other operating revenue	97		<b>135</b>	
Total operating revenue	32,099	100.0	<b>29,456</b>	<b>100.0</b>
<b>Operating Expenses:</b>				
Cost of sales	19,255		<b>17,482</b>	
Selling, general and administrative expenses	10,856		<b>9,909</b>	
Total operating expenses	30,112	93.8	<b>27,392</b>	<b>93.0</b>
<b>Operating Profit</b>	1,986	6.2	<b>2,063</b>	<b>7.0</b>
Non-operating Income	87	0.3	<b>122</b>	<b>0.4</b>
Non-operating Expenses	167	0.5	<b>5</b>	<b>0.0</b>
<b>Ordinary Profit</b>	1,906	6.0	<b>2,181</b>	<b>7.4</b>
Extraordinary Gains	0	0.0	<b>47</b>	<b>0.2</b>
Extraordinary Losses	59	0.2	<b>347</b>	<b>1.2</b>
<b>Income before Income Taxes</b>	1,847	5.8	<b>1,881</b>	<b>6.4</b>
Income Taxes - Current	130	0.4	<b>450</b>	<b>1.5</b>
Minority Interests in Income/ (Expense) of Consolidated Subsidiaries	17	0.1	<b>17</b>	<b>0.1</b>
<b>Net Income</b>	1,699	5.3	<b>1,413</b>	<b>4.8</b>

**(3) Consolidated Statements of Surplus**

	Nine-month period ended November 30		Year ended February 28
	2001	2002	2002
(Balance of capital surplus)			
Balance of capital surplus at beginning of year(period)	10,075	<b>10,075</b>	10,075
Increase in capital surplus	-	-	-
Decrease in capital surplus	-	-	-
Balance of capital surplus at end of year(period)	10,075	<b>10,075</b>	10,075
(Balance of retained earnings)			
Retained earnings at beginning of year(period)	22,296	<b>21,073</b>	22,296
Increase in retained earnings	-	<b>2,344</b>	13
Net income	-	<b>2,344</b>	13
Decrease in retained earnings	3,354	<b>1,273</b>	1,235
Net loss	2,118	-	-
Cash dividends	1,235	<b>1,235</b>	1,235
Exclusion from consolidation of consolidated subsidiaries	-	<b>38</b>	-
Balance of retained earnings at end of year(period)	18,941	<b>22,144</b>	21,073

January 9, 2003

## Brief Summary of Non-Consolidated Financial Results

(For the nine months ended November 30, 2002)

Company Name: Ryohin Keikaku Co., Ltd.  
 Code Number: 7453  
 Securities Traded: The Tokyo Stock Exchange, First Section  
 Registered Office: 26-3, Higashi-Ikebukuro 4-chome, Toshima-ku, Tokyo  
 Contact: Masao Aoki, General Manager, Accounting and Finance Division  
 Telephone: 03-3989-4405

### 1. Results for the Nine Months (March 1 to November 30, 2002) and the Quarter Ended November 30

	(Millions of yen)			
	Nine-Month Period Ended November 30,		Compared with Previous Period	Year Ended February 28,
	2001	<b>2002</b>	%	2002
Operating Revenue	86,078	<b>82,374</b>	95.7	112,513
Operating Profit	5,231	<b>5,243</b>	100.2	6,807
Ordinary Profit	5,357	<b>5,522</b>	103.1	6,950
Net Income(Loss)	(1,356)	<b>2,375</b>	-	413
Total Assets	55,243	<b>54,969</b>	99.5	50,639
Total Shareholders' Equity	36,621	<b>39,575</b>	108.1	38,384

	Quarter Ended November 30,		Compared with Previous Period
	2001	<b>2002</b>	%
	Operating Revenue	30,436	<b>27,254</b>
Operating Profit	2,098	<b>2,012</b>	95.9
Ordinary Profit	2,015	<b>2,117</b>	105.1
Net Income	1,852	<b>1,325</b>	71.5

Notes: 1. The accounting figures on the above schedule except for the year ended February 28, 2002 are unaudited.  
 2. Fractions under million yen are truncated.

### 2. Forecast for Fiscal 2002, year ending February 28, 2003

Non-Consolidated	(Millions of yen)		
	Operating Revenue	Ordinary Profit	Net Income
Fiscal 2002	109,600	7,400	2,500

### 3. Non-Consolidated Financial Statements

#### (1) Non-Consolidated Balance Sheets

Assets	(Millions of yen)					
	As of November 30,				As of February 28,	
	2001	%	2002	%	2002	%
<b>Current Assets:</b>						
Cash on hand and in banks	2,360		<b>4,502</b>		1,530	
Accounts receivable - trade	4,378		<b>6,022</b>		3,465	
Inventories	10,839		<b>9,954</b>		9,465	
Accounts receivable - other	3,588		<b>3,813</b>		2,574	
Other current assets	2,723		<b>2,141</b>		2,179	
Less: Allowance for doubtful accounts	(34)		<b>(24)</b>		(26)	
Total current assets	23,856	43.2	<b>26,409</b>	<b>48.0</b>	19,190	37.9
<b>Fixed Assets:</b>						
<b>Tangible fixed assets:</b>						
Buildings	8,635		<b>6,612</b>		7,997	
Tools and furniture	2,471		<b>1,755</b>		2,240	
Other tangible fixed assets	1,135		<b>965</b>		1,091	
Total tangible fixed assets	12,241	22.1	<b>9,333</b>	<b>17.0</b>	11,329	22.4
<b>Intangible fixed assets</b>	3,031	5.5	<b>2,942</b>	<b>5.4</b>	3,274	6.5
<b>Investments and advances:</b>						
Guarantee deposits	6,043		<b>5,917</b>		5,958	
Fixed leasehold deposits	7,061		<b>6,873</b>		7,036	
Other investments and advances	4,806		<b>3,617</b>		3,986	
Less: Allowance for doubtful accounts	(1,798)		<b>(123)</b>		(134)	
Total investments and advances	16,113	29.2	<b>16,283</b>	<b>29.6</b>	16,846	33.2
Total fixed assets	31,387	56.8	<b>28,559</b>	<b>52.0</b>	31,449	62.1
<b>Total Assets</b>	55,243	100.0	<b>54,969</b>	<b>100.0</b>	50,639	100.0

(Millions of yen)

<b>Liabilities and Shareholders' Equity</b>	As of November 30,				As of February 28,	
	2001	%	2002	%	2002	%
<b>Current Liabilities:</b>						
Notes payable	888		<b>387</b>		672	
Accounts payable - trade	7,130		<b>10,466</b>		4,732	
Short-term loan payable	3,200		-		1,600	
Income taxes payable	33		<b>709</b>		57	
Accrued expenses	2,868		<b>2,702</b>		1,681	
Other current liabilities	2,098		<b>665</b>		1,105	
Total current liabilities	16,218	29.4	<b>14,930</b>	<b>27.1</b>	9,848	19.5
<b>Long-term Liabilities:</b>						
Accrued retirement benefits for employees	1,933		-		1,933	
Accrued retirement benefits for directors and corporate auditors	226		<b>233</b>		240	
Other long-term liabilities	243		<b>229</b>		233	
Total long-term liabilities	2,403	4.3	<b>462</b>	<b>0.8</b>	2,406	4.7
Total liabilities	18,621	33.7	<b>15,293</b>	<b>28.0</b>	12,255	24.2
<b>Shareholders' Equity:</b>						
Common stock	6,766	12.3	<b>6,766</b>	<b>12.3</b>	6,766	13.4
Capital surplus:						
Additional paid-in capital	10,075		<b>10,075</b>		10,075	
Total capital surplus	10,075	18.3	<b>10,075</b>	<b>18.3</b>	10,075	19.9
Retained earnings						
Legal reserve	493		<b>493</b>		493	
General reserve	20,500		<b>19,700</b>		20,500	
Unappropriated retained earnings (accumulated deficit)	(1,223)		<b>2,486</b>		546	
Total retained earnings	19,769	35.8	<b>22,679</b>	<b>41.3</b>	21,539	42.5
Net unrealized gain on other securities	10	0.0	<b>54</b>	<b>0.1</b>	4	0.0
Treasury stock	(0)		-		(0)	
Total shareholders' equity	36,621	66.3	<b>39,575</b>	<b>72.0</b>	38,384	75.8
<b>Total Liabilities and Shareholders' Equity</b>	55,243	100.0	<b>54,969</b>	<b>100.0</b>	50,639	100.0

## (2) Non-Consolidated Statements of Income

### (a) For the nine months ended November 30

	(Millions of yen)					
	Nine-month period ended				Year ended	
	November 30,		November 30,		February 28,	
	2001	%	2002	%	2002	%
<b>Operating Revenue:</b>						
Net sales	85,711		<b>81,748</b>		111,880	
Other operating revenue	366		<b>625</b>		633	
Total operating revenue	86,078	100.0	<b>82,374</b>	<b>100.0</b>	112,513	100.0
<b>Operating Expenses:</b>						
Cost of sales	52,504		<b>50,236</b>		68,429	
Selling, general and administrative expenses	28,342		<b>26,894</b>		37,276	
Total operating expenses	80,847	93.9	<b>77,131</b>	<b>93.6</b>	105,705	94.0
<b>Operating Profit</b>	5,231	6.1	<b>5,243</b>	<b>6.4</b>	6,807	6.0
Non-operating Income	188	0.2	<b>367</b>	<b>0.4</b>	275	0.2
Non-operating Expenses	62	0.1	<b>88</b>	<b>0.1</b>	132	0.1
<b>Ordinary Profit</b>	5,357	6.2	<b>5,522</b>	<b>6.7</b>	6,950	6.1
Extraordinary Gains	263	0.3	<b>868</b>	<b>1.0</b>	263	0.2
Extraordinary Losses	6,413	7.5	<b>2,165</b>	<b>2.6</b>	6,562	5.8
<b>Income(Loss) before Income Taxes</b>	(792)	(0.9)	<b>4,226</b>	<b>5.1</b>	651	0.5
Income Taxes - Current	564	0.7	<b>1,850</b>	<b>2.3</b>	240	0.2
Income Taxes - Deferred	-	-	-	-	(1)	(0.0)
<b>Net Income(Loss)</b>	(1,356)	(1.6)	<b>2,375</b>	<b>2.8</b>	413	0.3
Retained Earnings at beginning of the term	812		<b>728</b>		812	
Interim Cash Dividend	617		<b>617</b>		617	
Transfer to Legal Reserve	61		-		61	
<b>Unappropriated Retained Earnings(Accumulated Deficit) at end of the year(period)</b>	(1,223)		<b>2,486</b>		546	

**(b) For the quarter ended November 30**

	(Millions of yen)			
	Quarter ended November 30,			
	2001	%	2002	%
<b>Operating Revenue:</b>				
Net sales	30,296		<b>27,068</b>	
Other operating revenue	140		<b>186</b>	
Total operating revenue	<u>30,436</u>	100.0	<u><b>27,254</b></u>	<u><b>100.0</b></u>
<b>Operating Expenses:</b>				
Cost of sales	18,531		<b>16,567</b>	
Selling, general and administrative expenses	9,806		<b>8,674</b>	
Total operating expenses	<u>28,337</u>	93.1	<u><b>25,242</b></u>	<u><b>92.6</b></u>
<b>Operating Profit</b>	<u>2,098</u>	6.9	<u><b>2,012</b></u>	<u><b>7.4</b></u>
Non-operating Income	69	0.2	<b>116</b>	<b>0.4</b>
Non-operating Expenses	151	0.5	<b>11</b>	<b>0.0</b>
<b>Ordinary Profit</b>	<u>2,015</u>	6.6	<u><b>2,117</b></u>	<u><b>7.8</b></u>
Extraordinary Gains	-	-	-	-
Extraordinary Losses	57	0.2	<b>339</b>	<b>1.2</b>
<b>Income before Income Taxes</b>	<u>1,957</u>	6.4	<u><b>1,778</b></u>	<u><b>6.6</b></u>
Income Taxes - Current	105	0.3	<b>453</b>	<b>1.7</b>
<b>Net Income</b>	<u>1,852</u>	6.1	<u><b>1,325</b></u>	<u><b>4.9</b></u>