

June 26, 2003

Brief Summary of Consolidated Financial Results

(For the three months ended May 31, 2003)

Company Name: Ryohin Keikaku Co., Ltd.
Code Number: 7453
Securities Traded: Tokyo Stock Exchange, First Section
Registered Office: 26-3, Higashi-Ikebukuro 4-chome, Toshima-ku, Tokyo
Contact: Masao Aoki, General Manager, Accounting and Finance Unit, Administration Division
Telephone: 03-3989-4930

1. Results for the First Quarter (From March 1 to May 31, 2003)

	Three-Month Period Ended		Compared with Previous Period	(Millions of yen)
	May 31,	May 31,		Year Ended February 28,
	2002	2003	%	2003
Operating Revenue	33,376	33,669	100.9	115,110
Operating Profit	2,418	3,071	127.0	6,750
Ordinary Profit	2,547	3,124	122.6	7,134
Net Income	1,899	1,599	84.2	2,350
Total Assets	54,302	57,260	105.5	49,923
Total Shareholders' Equity	39,246	39,438	100.5	38,480

- Notes: 1. The accounting figures on the above schedule except for the year ended February 28, 2003 are unaudited.
2. The consolidated financial statements include the accounts of Ryohin Keikaku Co., Ltd. and its subsidiaries, which are as follows:
- | | |
|----------------------------|-------------------------------|
| Ryohin Keikaku Europe Ltd. | Ryohin Keikaku France S.A.S. |
| R.K Trucks Co., Ltd. | Muji.net Co., Ltd. |
| MUJI (Hong Kong) Co., Ltd. | MUJI (Singapore) Private Ltd. |
| HANA-RYOHIN Co., Ltd. | |
3. Fractions under million yen are truncated.

2. Brief Review of Operations (From March 1 to May 31, 2003)

During this quarter, Ryohin Keikaku Co., Ltd. and its subsidiaries (referred to as "the Company") maintained its key focus on business expansion by enhancing the streamlining and standardization of its store business. In Japan, the Company opened 5 stores, including "Mujirushi Ryohin Sapporo PARCO", expanded the floor space at 1 store, and scaled down the floor space at 2 stores. In addition, the management of 17 "Mujirushi Ryohin" stores which had previously been carried at 3 separate companies; Efu Co., Ltd., Seibu Department Stores Co., Ltd. and Honkin-Seibu Co., Ltd. was transferred to the Company on March 1, 2003, and the operation of another 2 such stores was entrusted to the Company on the same date.

As of May 31, 2003, the Company had a total of 270 stores (122 directly managed stores), total sales floor space of 196,203 square meters (108,329 square meters in respect of directly managed stores), and average sales floor space per store of 727 square meters (888 square meters in respect of directly managed stores).

The number of "Mujirushi Ryohin com KIOSK" stores, a business alliance with East-Japan Kiosk Co., Ltd. remain unchanged as of May 31, 2003, being 18 in total.

In order to strengthen its sales capability, the Company attempted to maintain proper stock levels for hot sellers through marketing research, and carried out a careful selection of merchandise based on the sales trends at each

store. In order to revitalize stores other than directly managed stores, the Company asked licensed stores to study different ways of carrying at specific operations to see which yielded the best performance, for example, by rethinking the layout or placement of merchandise on the sales floor.

As for its merchandising strategy, the Company's drive since last period to promote product development capability brought successes particularly, in apparel sales, which showed a V-shaped recovery over the same period last fiscal year.

In order to improve profitability, the Company ensured low cost operations and managed to achieve overall cost cutting and streamlining.

Following the success in Hong Kong, the Company opened "MUJI Bugis", the first shop in Singapore, as a part of its strategy for the Asian market. As a result, the total number of stores operated overseas now totals as;16 in England, 4 in France, 1 in Ireland, 3 in Hong Kong, and 1 in Singapore, 24 of which are directly managed.

Thus, consolidated operating revenue for the period amounted to ¥33,669 million (100.9% of the figure for the same period last year). Ordinary profit during the period was ¥3,124 million (122.6% of last year's figure), while net income for the period was ¥1,599 million (84.2% of last year's figure).

3. Forecast for the first half of Fiscal 2003 ending August 31, 2003

The Japanese economy continues to be in recession without showing any signs of recovery. And it seems unlikely that it will be able to get back on to a recovery under the current severe pressure on businesses to reduce their excessive debt.

In such an unfavorable environment, the Company is pursuing profit growth in the following ways:

1. By intensifying its product development capability
2. By innovating of its sales operation
3. By attempting to reduce the number of claims from customers about defective goods
4. By implementing strict controls to reduce overall costs and expenses, i.e. in order to achieve a low cost operation
5. By expanding overseas business

The outlook of the Company's business performance for the mid-term period is expected to be as follow:

	(Millions of yen)		
	Operating Revenue	Ordinary Profit	Net Income
First half of fiscal 2003 ending August 31, 2003	58,500	3,700	1,700

4. Sales Breakdown by Major Categories

(a) Net Sales by Products

Product	Three-Month Period Ended May 31,				Compared with Previous Period %	Year Ended February 28,	
	2002		2003			2003	
	Net sales	Percentage of total (%)	Net sales	Percentage of total (%)	Net sales	Percentage of total (%)	
Apparel	9,602	28.9	10,967	32.7	114.2	36,847	32.2
Household goods	19,735	59.5	18,966	56.7	96.1	64,155	56.1
Food	3,280	9.9	2,742	8.2	83.6	10,865	9.5
Other	567	1.7	795	2.4	140.0	2,455	2.2
Total	33,185	100.0	33,471	100.0	100.9	114,324	100.0

(b) Net Sales by Type of Sale

Type of sale	Three-Month Period Ended May 31,				Compared with Previous Period %	Year Ended February 28,	
	2002		2003			2003	
	Net sales	Percentage of total (%)	Net sales	Percentage of total (%)	Net sales	Percentage of total (%)	
Japan	18,995	57.2	21,613	64.6	113.8	65,586	57.4
U.K.	697	2.1	838	2.5	120.2	4,316	3.8
France	207	0.6	292	0.9	140.9	1,231	1.1
Hong Kong	419	1.3	447	1.3	106.7	1,538	1.3
Total of directly managed store	20,320	61.2	23,191	69.3	114.1	72,672	63.6
Seiyu	3,214	9.7	3,110	9.3	96.8	10,919	9.6
Seibu Dept Stores group	2,047	6.2	10	0.0	0.5	4,167	3.6
Non-Season group stores	6,769	20.4	6,151	18.4	90.9	23,601	20.6
Total of other stores	12,031	36.3	9,272	27.7	77.1	38,687	33.8
Other	833	2.5	1,007	3.0	120.8	2,963	2.6
Total	33,185	100.0	33,471	100.0	100.9	114,324	100.0

(c) Net Sales of directly managed stores by Region

Region	Three-Month Period Ended May 31,						Compared with Previous Period %	Year Ended February 28,		
	2002		2003		2003					
	Number of stores	Net sales	Percentage of total (%)	Number of stores	Net sales	Percentage of total (%)	Number of stores	Net sales	Percentage of total (%)	
Hokkaido	3	444	2.2	5	631	2.7	142.0	3	1,437	1.9
Tohoku	3	346	1.7	4	444	1.9	128.2	3	984	1.4
Kanto	53	10,366	51.0	61	12,283	53.0	118.5	54	36,075	49.6
Kohshin-etsu	5	444	2.2	5	453	1.9	102.2	5	1,619	2.2
Hokuriku	1	156	0.8	3	315	1.4	201.5	1	581	0.8
Tohkai	13	1,530	7.5	13	1,575	6.8	102.9	13	5,458	7.5
Kinki	21	3,894	19.2	24	4,110	17.7	105.5	21	13,267	18.3
Chugoku /Kyushu	9	1,811	8.9	9	1,797	7.8	99.2	9	6,159	8.5
Total of Japan	108	18,995	93.5	124	21,613	93.2	113.8	109	65,586	90.2
U.K.	16	697	3.4	16	838	3.6	120.2	16	4,316	6.0
France	4	207	1.0	4	292	1.3	140.9	4	1,231	1.7
Hong Kong	2	419	2.1	4	447	1.9	106.7	3	1,538	2.1
Total of overseas	22	1,324	6.5	24	1,578	6.8	119.2	23	7,086	9.8
Total	130	20,320	100.0	148	23,191	100.0	114.1	132	72,672	100.0

5. Consolidated Financial Statements (Unaudited)

(1) Consolidated Balance Sheets

(Millions of yen)

Assets	As of May 31, 2002	As of May 31, 2003	As of Feb. 28, 2003
Current Assets:			
Cash on hand and in banks	3,041	8,011	6,844
Notes and accounts receivable-trade	4,313	5,919	3,441
Inventories	12,129	10,290	8,726
Deferred tax assets	431	458	418
Other	5,281	6,102	3,966
Less: allowance for doubtful accounts	(16)	(13)	(14)
Total current assets	25,179	30,768	23,383
Fixed Assets:			
Tangible Fixed Assets:			
Buildings and structures	8,057	6,480	6,602
Machinery and vehicles	728	584	610
Tools and furniture	2,688	2,030	2,162
Land	246	246	246
Other	-	1	-
Total tangible fixed assets	11,720	9,344	9,621
Intangible Fixed Assets:			
Software	1,728	1,287	1,408
Leasehold	1,628	1,650	1,644
Other	52	45	44
Total intangible fixed assets	3,409	2,983	3,098
Investments and Advances:			
Investments in securities	530	353	515
Guarantee deposits	6,087	6,287	6,104
Fixed leasehold deposits	6,984	7,299	6,666
Deferred tax assets	293	154	156
Other	312	125	513
Less: allowance for doubtful accounts	(216)	(36)	(135)
Total investments and advances	13,992	14,163	13,820
Total fixed assets	29,122	26,491	26,540
Total Assets	54,302	57,260	49,923

(Millions of yen)

Liabilities, Minority Interests and Shareholders' Equity	As of May 31, 2002	As of May 31, 2003	As of Feb. 28, 2003
Current Liabilities:			
Notes and accounts payable	7,886	11,350	5,734
Short-term loans payable	1,649	-	-
Income taxes payable	662	1,313	1,157
Accrued expenses	3,049	3,577	2,716
Accrued bonuses	15	24	12
Other	1,061	745	938
Total current liabilities	14,325	17,012	10,560
Long-Term Liabilities:			
Accrued retirement benefits for directors and corporate auditors	202	200	246
Other	233	266	266
Total long-term liabilities	435	466	512
Total liabilities	14,760	17,478	11,072
Minority Interests in Consolidated Subsidiaries	295	343	370
Shareholders' Equity:			
Common stock	6,766	6,766	6,766
Capital surplus	10,075	10,075	10,075
Retained earnings	22,352	23,139	22,150
Net unrealized gain (loss) on other securities	17	(9)	36
Foreign currency translation adjustments	35	134	118
Treasury stock	(0)	(667)	(667)
Total Shareholders' equity	39,246	39,438	38,480
Total Liabilities, Minority Interests and Shareholders' Equity	54,302	57,260	49,923

(2) Consolidated Statements of Income

(Millions of yen)

	Three-Month Period Ended May 31,				Year Ended February 28,	
	2002	%	2003	%	2003	%
Operating Revenue:						
Net sales	33,185	100.0	33,471	100.0	114,324	100.0
Cost of sales	19,882	59.9	19,087	57.0	68,792	60.2
Gross profit	13,303	40.1	14,383	43.0	45,531	39.8
Other operating revenue	191	0.6	197	0.6	786	0.7
Sub total	13,494	40.7	14,581	43.6	46,317	40.5
Selling, general and administrative expenses	11,075	33.4	11,510	34.4	39,567	34.6
Operating Profit	2,418	7.3	3,071	9.2	6,750	5.9
Non-operating income	153	0.5	72	0.2	450	0.4
Non-operating expenses	24	0.1	19	0.1	66	0.1
Ordinary Profit	2,547	7.7	3,124	9.3	7,134	6.2
Special gains	904	2.7	128	0.4	1,078	0.9
Special losses	161	0.5	382	1.1	3,725	3.2
Income before Income Taxes	3,290	9.9	2,871	8.6	4,487	3.9
Income taxes - current	1,410	4.2	1,254	3.7	1,159	1.0
Income taxes - deferred	-	-	-	-	911	0.8
Minority interests in income/ (expense) of consolidated subsidiaries	(19)	(0.0)	16	0.1	66	0.1
Net Income	1,899	5.7	1,599	4.8	2,350	2.0

Note: In the three-month period ended May 31, deferred taxes are estimated by the simple method, which is allowed under Japanese accounting practice. Accordingly, deferred taxes are presented together with "Income taxes - current."

(3) Consolidated Statements of Surplus

	(Millions of yen)		
	Three-Month Period Ended		Year Ended
	May 31,		February 28,
	2002	2003	2003
Balance of Capital Surplus			
. Balance of capital surplus at beginning of the term	10,075	10,075	10,075
. Increase in capital surplus	-	-	-
. Decrease in capital surplus	-	-	-
Balance of capital surplus at end of the term	10,075	10,075	10,075
Balance of Retained Earnings			
Retained earnings at beginning of the term	21,073	22,150	21,073
Increase in retained earnings	1,899	1,599	2,350
Net income	1,899	1,599	2,350
Decrease in retained earnings	620	610	1,273
Cash dividends	617	610	1,235
Exclusion from consolidation of consolidated subsidiaries	2	-	38
Balance of retained earnings at end of the term	22,352	23,139	22,150

June 26, 2003

Brief Summary of Non-Consolidated Financial Results

(For the three months ended May 31, 2003)

Company Name: Ryohin Keikaku Co., Ltd.
 Code Number: 7453
 Securities Traded: Tokyo Stock Exchange, First Section
 Registered Office: 26-3, Higashi-Ikebukuro 4-chome, Toshima-ku, Tokyo
 Contact: Masao Aoki, General Manager, Accounting and Finance Unit, Administration Division
 Telephone: 03-3989-4930

1. Results for the First Quarter (From March 1 to May 31, 2003)

	(Millions of yen)			
	Three-Month Period Ended May 31,		Compared with Previous Period	Year Ended February 28,
	2002	2003	%	2003
Operating Revenue	31,768	31,600	99.5	106,805
Operating Profit	2,466	3,011	122.1	6,745
Ordinary Profit	2,582	3,084	119.4	7,091
Net Income	1,859	1,600	86.1	2,309
Total Assets	53,173	56,270	105.8	48,883
Total Shareholders' Equity	39,639	39,768	100.3	38,824

Notes: 1. The accounting figures on the above schedule except for the year ended February 28, 2003 are unaudited.
 2. Fractions under million yen are truncated.

2. Forecast for the first half year of Fiscal 2003 ending August 31, 2003

Non-Consolidated	(Millions of yen)		
	Operating Revenue	Ordinary Profit	Net Income
First half year of fiscal 2003 ending August 31, 2003	54,400	3,700	1,700

3. Non-Consolidated Financial Statements (Unaudited)

(1) Non-Consolidated Balance Sheets

	(Millions of yen)		
Assets	As of May 31, 2002	As of May 31, 2003	As of Feb. 28, 2003
Current Assets:			
Cash on hand and in banks	1,970	6,667	5,205
Notes receivable-trade	3	-	-
Accounts receivable-trade	3,931	5,605	3,225
Inventories	11,328	9,229	7,771
Deferred tax assets	381	446	412
Other	5,719	6,509	4,442
Less: allowance for doubtful accounts	(17)	(12)	(14)
Total current assets	23,317	28,447	21,044
Fixed Assets:			
Tangible Fixed Assets:			
Buildings	7,713	6,174	6,272
Structures	140	111	116
Machinery and equipment	666	539	563
Vehicles	1	1	1
Tools and furniture	2,094	1,513	1,608
Land	246	246	246
Construction in progress	-	1	-
Total tangible fixed assets	10,862	8,587	8,809
Intangible Fixed Assets:			
Software	1,709	1,279	1,401
Leasehold	1,478	1,478	1,478
Other	49	43	42
Total intangible fixed assets	3,237	2,801	2,922
Investments and Advances:			
Investments in securities	530	353	515
Investments in subsidiaries	1,873	2,499	2,499
Deferred tax assets	293	154	156
Guarantee deposits	5,957	6,065	5,915
Fixed leasehold deposits	6,984	7,299	6,665
Other	253	99	479
Less: allowance for doubtful accounts	(136)	(36)	(123)
Total investments and advances	15,755	16,433	16,107
Total fixed assets	29,855	27,823	27,839
Total Assets	53,173	56,270	48,883

(Millions of yen)

Liabilities and Shareholders' Equity	As of May 31, 2002	As of May 31, 2003	As of Feb. 28, 2003
Current Liabilities:			
Notes payable	979	785	459
Accounts payable	6,428	10,079	4,750
Short-term loans payable	1,500	-	-
Income taxes payable	617	1,255	1,127
Accrued expenses	2,800	3,244	2,310
Other	772	683	911
Total current liabilities	13,098	16,047	9,558
Long-Term Liabilities:			
Accrued retirement benefits for directors and corporate auditors	202	200	246
Other	233	254	254
Total long-term liabilities	435	454	500
Total liabilities	13,534	16,501	10,059
Shareholders' Equity			
Common stock	6,766	6,766	6,766
Capital surplus: Additional paid-in capital	10,075	10,075	10,075
Retained earnings:			
Legal reserve	493	493	493
General reserve	19,700	20,700	19,700
Unappropriated retained earnings	2,588	2,410	2,420
Total retained earnings	22,288	23,604	22,613
Net unrealized gain (loss) on other securities	17	(9)	36
Treasury stock	(0)	(667)	(667)
Total Shareholders' Equity	39,639	39,768	38,824
Total Liabilities and Shareholders' Equity	53,173	56,270	48,883

(2) Non-Consolidated Statements of Income

(Millions of yen)

	Three-Month Period Ended May 31,				Year Ended February 28,	
	2002	%	2003	%	2003	%
Operating Revenue:						
Net sales	31,544	100.0	31,373	100.0	105,902	100.0
Cost of sales	19,275	61.1	18,232	58.1	65,083	61.5
Gross profit	12,268	38.9	13,140	41.9	40,819	38.5
Other operating revenue	224	0.7	227	0.7	903	0.9
Sub total	12,492	39.6	13,368	42.6	41,722	39.4
Selling, general and administrative expenses	10,026	31.8	10,356	33.0	34,976	33.0
Operating Profit	2,466	7.8	3,011	9.6	6,745	6.4
Non-operating income	158	0.5	90	0.3	445	0.4
Non-operating expenses	42	0.1	17	0.1	100	0.1
Ordinary Profit	2,582	8.1	3,084	9.8	7,091	6.7
Special gains	827	2.6	128	0.4	1,000	0.9
Special losses	149	0.5	381	1.2	3,781	3.6
Income before Income Taxes	3,259	10.3	2,830	9.0	4,310	4.0
Income taxes - current	1,400		1,230		1,100	
Income taxes - deferred	-		-		900	
Net Income	1,859	5.9	1,600	5.1	2,309	2.2
Retained earnings at beginning of the term	728		810		728	
Interim cash dividend	-		-		617	
Transfer to legal reserve	-		-		-	
Unappropriated Retained Earnings at End of the Term	2,588		2,410		2,420	

Note: In the three-month period ended May 31, deferred taxes are estimated by the simple method, which is allowed under Japanese accounting practice. Accordingly, deferred taxes are presented together with "Income taxes - current."